COASTAL GLOBAL LOGISTICS

Incoterms 2012 Reference Chart

Services →	Export Packing	Export Clearance	Origin Freight / Transport	Origin Terminal Charges	Export Documentation	Vessel / Plane Loading Fee's	Freight Costs	Insurance	Destination Unloading Fee's	Destination UK Charges	Delivery to Consignee	Customs Clearance	Duties & Taxes
Incoterms ↓	Who Pays	Who Pays	Who Pays	Who Pays	Who Pays	Who Pays	Who Pays	Who Pays	Who Pays	Who Pays	Who Pays	Who Pays	Who Pays
EXW - Ex Works	Seller	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer
FCA - Free Carrier	Seller	Seller	Seller	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer
FAS - Free Alongside Ship	Seller	Seller	Seller	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer
FOB - Free on board Vessel	Seller	Seller	Seller	Seller	Seller	Seller	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer
CFR - Cost & Freight	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer
CIF - Cost Insurance and Freight	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Buyer	Buyer	Buyer	Buyer	Buyer
CPT - Carriage paid to	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Buyer	Seller	Seller	Seller	Buyer	Buyer
CIP - Carriage and Insurance paid to	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Buyer	Buyer
DAT - Delivered at Terminal	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Buyer	Buyer	Buyer	Buyer
DAP - Delivered at Place	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Buyer
DDP - Delivered Duty Paid	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller